



2023

Additional Services

With our extensive range of additional services, you can unlock significant savings and streamline various aspects of your business operations. Let us continue to be your trusted partner in driving efficiency, cost reduction, and growth.

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Welcome

Welcome to our booklet showcasing the additional services offered by our business.

We sincerely appreciate your choice in selecting our energy services. Within these pages, you will find a comprehensive overview of the solutions we provide to help optimise your operations and drive your business forward.

We believe in delivering practical and effective services tailored to meet your specific needs, without unnecessary embellishments. As your trusted partner, we are committed to delivering the highest quality of service and exceeding your expectations. Thank you for entrusting us with your energy needs, and we look forward to supporting your success.



Solar PV

Solar PV, also known as solar photovoltaic, is a technology that converts solar energy into electricity using solar panels.. Unlike traditional solar solutions, solar PV panels are able to generate electricity even on cloudy days. The amount of energy produced by the panels depends on various factors, such as the orientation of the roof and the amount of energy required to power the business.

We efficiently manage the end-to-end process of solar installation, ensuring a seamless experience. From site assessment to final connection, our experienced team handles every step with expertise, coordinating suppliers, obtaining permits, and delivering a successful and hassle-free installation that meets local regulations and exceeds expectations.



Battery Storage

Battery storage solutions leverage the power generated by your Solar PV system to establish a reliable and efficient energy system for your business. By implementing battery storage in your premises, you can significantly decrease your energy expenses. Additionally, stored energy can be utilised during peak hours to avoid unnecessary energy consumption and wastage. This not only reduces costs but also contributes to minimising your business's carbon footprint, bringing you closer to achieving carbon neutrality.

Export Tariffs

We have insight into various government initiatives that enable commercial businesses with solar panels to earn money by exporting excess electricity back to the grid. Energy suppliers offer a payment for each unit of electricity exported. This provides an additional source of income by monetising the surplus electricity generated by their solar panels. This can help offset the initial investment costs of installing the solar panels and provide ongoing financial returns.

EV Charging



Our services can assist businesses in establishing a private charging infrastructure, which allows for the private charging of electric vehicles at a lower energy rate.

By installing Electric Vehicle Charging Stations on-site, businesses can provide employees & visitors with a convenient way to charge their vehicles while at work, reducing their reliance on fossil fuels. When combined with Solar PV solutions, this can lead to significant cost savings and help businesses achieve carbon neutrality.

Implementing electric vehicle charging infrastructure at workplaces offers enhanced convenience for employees while simultaneously reducing overall fleet costs. Additionally, combining this solution with solar PV installations can generate further cost savings. The transition to electric vehicles not only contributes to a

significant reduction in carbon footprint but also makes businesses eligible for government incentives. Furthermore, it leads to a reduction in benefit-in-kind tax rates and fuel expenses.

We specialise in managing the entire process of designing, quoting, and installing electric vehicle charging infrastructure for businesses. By conducting a thorough site assessment, considering factors such as space, electrical capacity, and charging demands, we tailor a solution to meet each client's unique needs. Our experienced installation team ensures a seamless process that complies with industry standards and regulations.

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Air & Ground Source Heat Pumps

Air & Ground Source Heat Pumps are an efficient and eco-friendly method of heat generation for business premises. They extract heat from either the air or the ground, compress it, and transfer it to provide warmth. Despite running on electricity, heat pumps are considered renewable energy sources, as they produce 75% renewable energy while consuming only 25% electricity. With each unit of electricity consumed, a heat pump can generate 3 to 4 units of heat.

Choosing Air & Ground Source Heat Pumps offers several advantages, including reduced energy bills compared to other heating technologies, automated operation requiring low maintenance, and a significant decrease in your carbon footprint.



Combined Heat & Power

Combined Heat & Power (CHP) is a highly efficient technology that generates electricity while capturing waste heat for thermal energy, making it ideal for businesses with heating, cooling, or industrial process needs.

With an efficiency of over 85%, CHP surpasses the power grid's efficiency of less than 20% and on-site boilers' efficiency of less than 70%. This high efficiency translates into significant cost savings and a reduced carbon footprint for businesses, promoting sustainability. Furthermore, CHP systems provide a continuous and reliable source of energy. The benefits of CHP include lower energy bills, potential avoidance of upfront capital costs through Power Purchase Agreements, substantial reductions in carbon footprint, and remote performance tracking with no ongoing maintenance costs.

Water



Procurement

Suppliers in the water industry are enhancing their services and providing competitive rates to attract your business. Instead of being restricted to a single vendor, you now have the opportunity to tender contracts from a wide range of suppliers.

We ensure that businesses have the opportunity to select the most appropriate supply contract tailored to their specific needs, enabling them to reduce costs based on their water usage. With the deregulation of the water market in England and Scotland (which also caters to Welsh accounts through single billing), you can take advantage of collaborating with an energy expert who will procure the optimal water supply contract for you.

Audit

Water costs are often accepted at face value because there is very limited choice in the marketplace. However, due to changes in tariffs over the years, and in some cases the complexity of these pricing structures, many businesses are paying more than they should. Our water cost reduction partner/team has over 20 years' experience specialising in cutting the annual costs of the services provided by regional water suppliers and sewerage companies.

There are no upfront fees to pay as it's all completed on a performance related fee basis. So, there is no risk and everything to gain.

Merchant Services

We offer a wide range of terminal and terminal solutions tailored to your needs. It doesn't matter if your business is big or small, if you have a merchant account with a bank or if you don't currently accept debit/credit cards. Our hassle-free solutions combine highly competitive prices with trustworthy and reliable customer service.

Chip & Pin

Our card processing merchant accounts will enable you to process the full range of MasterCard and Visa credit and debit card types. The ability to process American Express cards is also an option which can be discussed. Our range includes: Fixed Terminals (Desktop), Portable Terminals (Bluetooth \ Wi-Fi), Mobile Terminals (GPRS).

Our customers on average save 40% with our industry leading processing rates.



Online Payments

A Virtual Terminal is a web-based version of a traditional credit card machine which can be accessed securely from any internet connected web-browser or device such as PC, tablet or smartphone. Our Virtual Terminal allows you to enter your customer's credit/debit card details directly into an on-line payment form which will then use to process the transaction.

An Online Payment Gateway solution allows customers on your website to make payments for goods and services using a credit or debit card. Payments can typically be taken from customers in most countries around the world allowing you to dramatically increase the reach of your business and geographic spread of your customer base. Our Online Payment System consists of a merchant account and a Payment Gateway which are compatible with a large range of off-the-shelf website shopping cart solutions.

Commercial Waste



Waste Solutions

Our business waste savings solution is both efficient and effortless, offering speedy results without any hassle.

ECBS has established strong partnerships with industry-leading providers, enabling us to handle the entire process on your behalf. We understand that our clients are conscious about their environmental impact. Therefore, we provide eco-friendly disposal services that contribute to reducing your carbon footprint.

At ECBS, we prioritise listening to our clients. Our team of experts takes the time to understand your business needs, whether you require a specific service or a comprehensive waste management audit.

With our significant buying power, we approach multiple suppliers to find the most suitable solution for your business. Our personalised approach ensures that we tailor our recommendations to meet your specific requirements.

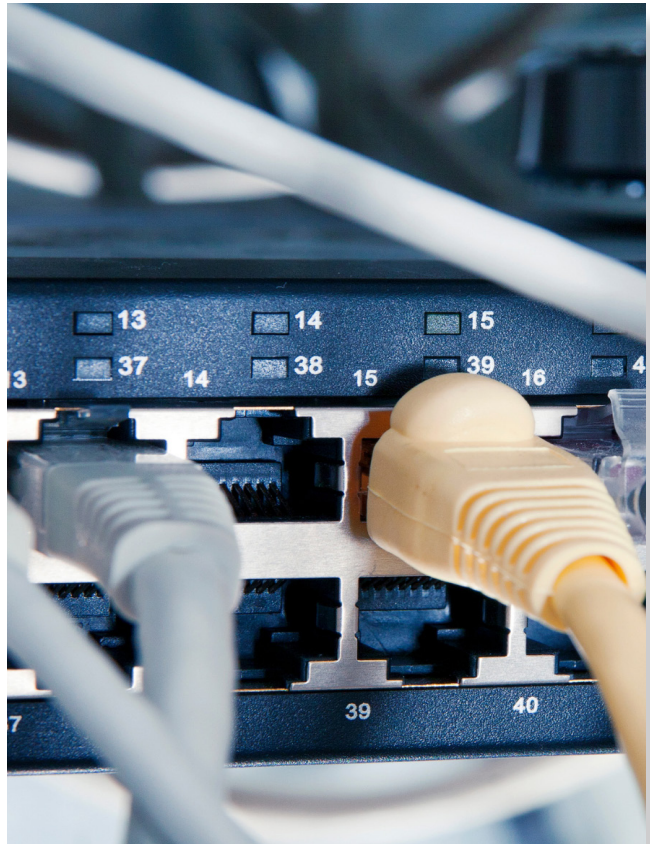
By entrusting ECBS to manage your waste management services, you can save both time and money. We take care of all the necessary paperwork, allowing you to focus on running your business.

- Collections
- Recycling & equipment
- Reporting
- Food waste consultancy
- Electronic waste
- Confidential shredding

Telecoms

Telephone

From PBX to VoIP and Cloud Solutions, we provide an array of options when it comes to your customer's telephony system. Cloud Voice- Cloud Voice functions are accessed through an intuitive, easy to use, desktop self-service platform. Hosted Voice - Hosted Voice is a cost-effective way to gain the benefits of convergence, without the upheaval or cost. On-Premise Voice - We partner with leading telephony and voice providers such as Mitel (Gold Partner) and Microsoft (Gold Partner). Microsoft Teams Direct Routing - With Direct Routing, you can make and receive calls direct from your Microsoft Teams app.



Connectivity

Superfast, reliable, and scalable business connectivity has never been more important. With cloud-based applications, flexible working and video collaboration, your customers require a connectivity solution that will never let them down. We provide connectivity solutions including leased lines - Our core leased line offering provides dedicated speeds of up to 100Gbps, ADSL, FTTC, SoGEA, FTTP, 4G/5G - Flexible and cost-effective rolling-monthly contracts on 4G and 5G data plans. and WAN (Wide Area Networks).

Back Up & Security

Protect your business with our partners, Online Backup. They offer reliable cyber security and backup solutions to ensure business continuity. With presence in UK data centers and the cloud, their all-in-one off-site backup solution saves you from the complexities and costs of building and maintaining your own infrastructure. Supported by Veeam, a leading provider in Backup and Recovery, Online Backup is a trusted solution. Their experienced cloud services team can help design and implement a backup solution that you can manage or entrust to them. Safeguard your business with Online Backup's comprehensive services.

Siteworks



Meter Installs/ Removals

We offer comprehensive gas, water, and electric connection and metering services, including connections, disconnections, upgrades, alterations, diversions, and meter-related tasks.

Our expertise covers electricity infrastructure services nationwide, including metering, connections, relocations, upgrades, diversions, and disconnections. As an independent connection provider (ICP), we handle various gas infrastructure services, such as connections, relocations, upgrades, diversions, and disconnections.

For water, we provide end-to-end solutions for bringing new mains on-site, connecting to existing mains, meter installations, and temporary supplies.

Mop & DC

We work alongside a number of direct MOP (meter operator) and DC (data collector) providers meaning we can offer a comparative approach to pricing and advice. Suppliers will appoint a MOP and DC by default if a business does not choose to enter into an agreement directly, this can equate to paying over £600 per annum more due to a supplier's margin.

Depending on the type of meter you have, you will always have to have a MOP and or DC in place.

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Energy Management Software with Live Data

We offer various approaches to assist our customers in managing their energy usage and data effectively, with a primary focus on guiding them on how to leverage that data.

Our energy management system is designed to be intuitive, user-friendly, and informative. It allows for a thorough breakdown of your energy data, enabling detailed analysis of consumption and carbon emissions. With this system, you can take proactive measures to mitigate increasing costs.

For a deeper understanding of your energy consumption, emissions, and other utilities, our monitoring and operational efficiency system leads the market. It provides a comprehensive and granular view, allowing you to optimise your operations and improve efficiency.

Our IoT solutions seamlessly combine various building systems, such as fire alarms, building management systems, air conditioning, and lighting, across multiple global locations. By intelligently integrating assets, we offer user-friendly web and app interfaces that optimise building performance and enhance employee productivity.

We equip our clients with cutting-edge control and monitoring products, empowering engineers to create optimal solutions for their projects worldwide. Our range of wireless devices includes temperature, humidity, CO₂, TVOC, leak detection, metering, and relays, improving building comfort and streamlining data management. Accessible through computers, phones, or tablets, our user-friendly interface allows easy monitoring of sites, alarms, and data.

Get in touch.

Are you interested in exploring our additional services? Get in touch with us today to discuss how we can support your business's success. Let's take the next step together.

We have a Client Relationship Manager who will be happy to help with any questions you may have about any of our additional services.

Contact Details

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